Student Café Executive Officer (Student CEO) Co-op
Co-op Number: 347502

Co-op Length: 6 months
Co-op Location: Philadelphia, PA; Drexel University
Majors: open to all students interested in Business, Communication, Culinary, Education, or Hospitality
Recruiting Contact: Lauren Stevis – laurenstevis@saxbyscoffee.com

About Saxbys:
Founded by Nick Bayer in 2005, Philadelphia-based Saxbys serves as a leading hospitality business fueled by great coffee and its mission to Make Life Better. Saxbys has since been recognized as one of the nation's fastest growing brands across all industries by creating cafes that are cornerstones of their respective communities. All Saxbys cafes are designed to be locally-inspired and are led by O.D.D. (Outgoing, Detail-oriented, Disciplined) team members that are passionate about our company's three foundational pillars: Hospitality, Entrepreneurship, and Community Leadership. If you love making people happy, have an entrepreneurial spirit, and strong desire to learn and lead, you'd be the perfect fit for the Saxbys Student CEO Program.

Student CEO Description:
In a groundbreaking partnership between Saxbys and Drexel, Saxbys Drexel was launched in 2015 as the nation's first-ever café run exclusively by students. The Student Café Executive Officer (Student CEO) is the leader of the café, serving in a position that provides an empowering, robust leadership development experience.

The Student CEO has full leadership responsibility of the café, and is trained to the program's key pillars: (1) Business Management Fundamentals - CEOs learn to co-author café operating budgets and integrate best practices to drive revenue, manage cost categories, and increase profitability of the business unit; CEOs present the Profit & Loss statement each quarter to Saxbys executive leadership; (2) Team Development - CEOs lead a team of 20+ students and ensure continued develop of each individual in accordance with the Saxbys Mission and Core Values; (3) Community Leadership - CEOs ensure that Saxbys Drexel is a community cornerstone by initiating locally-driven marketing plans, supporting community philanthropy and fundraising efforts, and by providing unmatched hospitality.

The CEO has a range of mentors from the Saxbys HQ team and will also collaborate with other Student CEOs leading other Saxbys Experiential Learning Program (ELP) cafes. CEOs also have bonus criteria for compensation based on their success in the three ELP pillars.

Qualifications:
Qualifications include: a strong entrepreneurial spirit and interest; an ability to be a jack of all trades, and should be able to pick up on new concepts quickly and adeptly; be Outgoing, Detailed-oriented, and Disciplined with strong communication skills; a quarterback and a cheerleader – they must be able to follow the playbook with precision, call a few audibles when necessary, and also be the loudest voice in the room when advocating for the Saxbys team. The physical requirements include: being able to stand, walk and smile for extended periods of time; be able to stoop and kneel; be able to push, pull, lift or carry up to 35 lbs.; be able to ascend or descend ladders, stairs, ramps.